



Infor CloudSuite Industrial (SyteLine) *Industrial Machinery and Equipment*

LOGICDATA[®]

January 2017

CloudSuite Industrial (SyteLine)

Modernize your business for sustained growth. Manufacturers of industrial machinery and equipment operate in an increasingly uncertain world characterized by less customer loyalty, greater margin pressure, shorter product lifecycles, and expanding communication channels. To achieve profitable growth you need technology like Infor CloudSuite Industrial (CSI) for Machinery and Equipment. This comprehensive business suite allows you more flexibility to address new market opportunities with increased visibility using a technology platform that is more reliable and secure than anything you could provide on your own.

Maintain real-time visibility

You can position your company for greater growth and profitability by being highly responsive to the wants and needs of your customers—all while lowering your costs to free-up capital for other ventures. Historically, IT has been seen as a cost of doing business. Today, technology represents a significant opportunity to deliver strategic benefits. When you focus on IT, you can modernize your business with the advanced functionality you need, while controlling costs.

Gain global access

With CSI, you can maintain global visibility around all the facets of your business you can influence—suppliers, customers, and product innovation—all within a secure technology infrastructure. You'll be able to move beyond extended cloud-based applications like CRM, marketing automation, and eCommerce software, to extend real-time data access globally.

CSI was built for project-based manufacturing and supports your entire enterprise, so you'll be able to

- Build global manufacturing capabilities with common processes allowing you to manage product quality, cost, and differentiation.
- Maintain visibility into tiered supplier networks, so you can embrace and collaborate with strong performers to fuel innovation.
- Quickly respond to economic shifts with business intelligence and superior data analytics.
- Gain valuable insights on your customers and products to support true lifecycle performance management.
- Improve balance sheet strength by identifying opportunities for continuous improvement.
- Invest in your limited human resource pool with cross training supported by intuitive tool sets.

Advance to the latest technologies

Manufacturers like you need new ways to keep your business running at maximum efficiency. That's particularly challenging when your legacy ERP solutions can't provide the flexibility you need to move beyond organic, single dimension growth strategies. You can meet those challenges with CSI for Machinery and Equipment because you can

- **Run with maximum efficiency**—You'll have access to CSI's production management tools to drive efficiency across your make-to-order (MTO) and engineer-to-order (ETO) operations. Features such as shop floor scheduling, inventory management, and lean production tools take control of day-to-day tasks, allowing you to focus on strategies for growth and profitability. You'll be perfectly positioned to speed innovation and

Industrial Machinery and Equipment

new product introductions with our sophisticated tools that are built specifically for product development, design, configuration, and engineering. And, with CloudSuite Industrial, you'll have greater insight into your planning, scheduling, and inventory controls, so you can support multiple manufacturing modes, from ETO, low-volume production, or service paths to repetitive, high-volume production.

- **Reduce costs**—With CSI, you'll be able to reduce your total cost of ownership and see a speedy return on investment because you pay for cloud delivery with monthly subscription fees and can expense it as an operating cost, which frees your capital for other manufacturing investments. You'll have a consistent data infrastructure to quickly and easily enable global expansions or acquisitions in weeks, not months. You'll be able to more than recoup the cost through the efficiencies and streamlined processes introduced by CSI for Machinery and Equipment's rich functionality. You'll also be able to lower IT costs because you'll no longer have to maintain the equipment, software, and dedicated staff typically needed to manage an on-premise solution.
- **Increase security and reliability**—With CSI, you'll have a globally secure and reliable solution with higher uptime and tighter security than you could deliver on your own. Your critical ERP systems and data will be available when you need them because of industry-leading disaster recovery and backup standards. And, your systems and data will be safe, thanks to tight security protocols and regular threat assessments.

- **Deploy across any device**—Whether you're manufacturing MTO products, ETO products, or both, CSI can help you to streamline the capture, pricing, and production of complex products using intuitive, rules-based product configuration management capabilities. You'll be able to increase sales, reduce costs, and build brand differentiation with consistent deployment across any device.

Achieve your business goals

With CSI for Machinery and Equipment, you get a cloud-based, enterprise solution that gives you the flexibility you need to address today's complex manufacturing demands—while keeping your systems and data secure and reliable. You'll be able to reduce IT upgrade and maintenance costs, securely manage your manufacturing operations, and free up much-needed capital to kick-start new ventures.

Do business better

With CSI Machinery and Equipment, you'll be poised to seize new opportunities for growth, knowing that your technology infrastructure will support you.

CloudSuite Industrial (SyteLine)

Apply industrial expertise to the cloud

Infor has more than 25 years of experience helping industrial machinery and equipment manufacturers solve their toughest challenges. With Infor CloudSuite Industrial, you get the most functionally rich and comprehensive, highly flexible, cloud-based solution suite available today.

You can count on our industry-specific software to provide you with the same proven functionality that is already helping 5,500 discrete manufacturers gain and maintain industry leadership worldwide. And when you work with the cloud's leading service provider, you'll know that your information will be safe in our globally secure infrastructure, with unmatched computing power and regional data centers that support true disaster recovery.



Copyright 2017: LogicData and Infor Global Solutions



10800 E Bethany Dr Ste 400
Aurora, CO 80014
(303) 694.4400
www.LogicData.com

Disclaimer: This document reflects the direction Infor may take with regard to the specific product(s) described in this document, all of which is subject to change by Infor in its sole discretion, with or without notice to you. This document is not a commitment to you in any way and you should not rely on this document or any of its content in making any decision. Infor is not committing to develop or deliver any specified enhancement, upgrade, product, or functionality, even if such is described in this document.